



RING THE RING FOR ANYTHING

CONTACTS:

Office	01463 811603
Fax	01463 811084
e-mail	hbs@hbsring.co.uk
Website	www.hbsring.co.uk
Alan McLean (General Manager)	
Mobile	07768 356435
Donald Douglas	07929 206352
Richard Jones	07921 569731
Michelle Buchanan (Recruitment)	07894 411666
Roz Watson	
Christine Campbell (Accounts)	07962 204085
Louise Dodd	Admin
Isla Christie	Training/Admin
Tom Mackintosh	
Beth Davren	Admin
Carol McKay	Admin
Mary McLean	Admin
Sandra Rea	Admin

Our office is open from 8.00am - 5.00pm Monday - Friday. Should you telephone outwith office hours, you will receive a message giving the name and number to contact should you urgently require to speak with us. Or you can leave a message and we will telephone you as soon as our office reopens.

(ISLAND)



Highland Business Services Ring Ltd (HBS Ring Ltd) originated from the amalgamation of three companies each trading in their own right. These consisted of Highland Farmers, which began in 1994, Highland Agricultural Labour Services set up in 1996 and Highland Machinery Ring, which was the first to be set up in 1989. The customer/member base was similar across all three companies and it was therefore believed it would be more beneficial to all members if the full range of services were offered through one business. The three companies amalgamated in April 2001 and HBS Ring Ltd was formed.

A decision was taken in 2006 to resurrect HALS to meet the rules and regulations set out by SAOS whereby a machinery ring acts as an agent only. As a result commodities, training courses and non Member to Member labour will now be invoiced through HALS.

The name "Machinery Ring" is in itself somewhat restrictive and although the core business will always be centred around the improved utilisation of farm machinery, there is no end to the possibilities open to the newly formed and innovative organisation. Armed with a committed membership base and a forward thinking Board of Directors the company will continue to grow, hopefully towards better times. As the agriculture industry contracts, so does the ability of each individual business to generate increased business, without seeking new and diverse avenues of income. HBS Ring Ltd is no different in this respect and it too must seek alternative income streams not only for its own wellbeing but also for its individual members.

A list of the range of the services available through HBS Ring Ltd is also enclosed with this introduction, which demonstrates the diversity already displayed by our growing membership. Almost every aspect of rural business is on offer from organising the sowing and supplies of seeding, to the combining at harvest time with all the technical and product related information in between. The labour, which we can provide at a time when your business workload reaches its peak, can also be provided including any specific training requirements you or your staff request. It is our aim to provide all your business needs efficiently and cost effectively.

The idea of a Machinery Ring was first brought over to Scotland in the late Seventies, but did not gain favour until 1987 when Scotland's first ring was set up in the Borders. Like all good ideas, the ring concept is simple. Work required out for a demander is organised by the Ring, which contacts the most appropriate and nearest supplier and charges a modest commission to cover its overheads. The price charged is between demander and supplier and is open to negotiation, however most rings produce an annual price guide for member's information.

The organisation promotes co-operation and by combining all the resources at our disposal will see us all fitter and stronger to survive the tougher times we now face. The first step to improving your financial future is only a phone call away, so make the commitment, join the organisation and reap the rewards.

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ADVANTAGES OFFERED THROUGH MEMBERSHIP

- ◆ Members make only one telephone call to arrange a supplier for anything from a fill of fuel to combining 1000 acres
- ◆ All invoicing, payments and credit transfers taken care of, no more trips to the bank.
- ◆ Suppliers are normally paid within 28 days of date of invoice unless a specific arrangement has been made in advance of the job.
- ◆ Competitive prices for agri inputs.
- ◆ Members continue to be free to request a specific supplier
- ◆ HBS Ring Ltd can help identify new machinery requirements.
- ◆ A price list is produced annually as a guide to help members when pricing work.
- ◆ A high quality newsletter, which contains helpful information and advice.

MEMBER RESPONSIBILITIES

- ◆ A significant part of the service is the invoicing of work between members. The modest commission charged merely covers our costs, but it does assist members' cash flow through prompt accurate payment/collection system. Work schedules once completed should be faxed or posted to the office for processing.
- ◆ Demander members are always free to specify which supplier should be given first chance to supply the requested service. They are also free to say whom they don't want. No supplier is duty bound to quote, to do work for or to sell goods to a demander.
- ◆ The member is obliged to call us first for any service required. Please inform us if a supplier/source has been approached prior to contacting HBS Ring Ltd thus avoiding duplication.
- ◆ HBS Ring Ltd cannot guarantee work to any member but will offer any work received from demander members to the nearest suitable supplier.
- ◆ The contract for any work arranged by us is between the demander and supplier, HBS Ring Ltd act purely as agent. Although we cannot be held responsible in any circumstance, a full complaint procedure is in place. Members are free to approach any staff member or a Director at any time.
- ◆ Members must make sure they have the appropriate insurance cover for any contract work.
- ◆ Although HBS Ring Ltd does handle emergency calls, to ensure the best service and your preferred supplier we ask you to plan well ahead with the office staff.
- ◆ Due to high membership numbers, HBS Ring Ltd has significant purchasing power. This power can be used to the individual member's advantage when purchasing agri inputs, such as Fuels, Seeds, Fertilisers, Agrichemicals and Insurances etc

AGRICULTURAL SERVICES

Tractor & Man (50-150 Hp)
Tractor & Grain Trailer
Tractor & Silage Trailer
Tractor & Bale Trailer
Tractor & Dump Trailer
Forklift (masted & telescopic)
Ploughing
Ploughing & Pressing
Subsoiling
Power Harrowing
Bladed Rotovating
Discing
Multi Harrowing
Lime Delivered & Spread
Grubbing
Heavy Rolling
Cambridge Rolling
Drilling
Combine Drilling
One-pass Combination Drilling
Grass Seed Drilling
Precision Drilling
Fertiliser Spreading
Spraying
Mowing
Forage Harvesting
Grass/Set Aside Topping
Baling - Round
 Small Square
 Large Square
 Chopped
Bale Wrapping
Swathing
Combining
Grain Drying

Potato Planting
Deep Ridge Opening
Rotary Bed Forming
Destoning
Potato Harvesting
Potato Dressing
Potato Roguing

Dung Spreading
Slurry Spreading
Irrigation
Turnip Harvesting

LABOUR & PROFESSIONAL

Tractor Driver
HGV Driver
Labourer
Stockman
Milker
Rabbit Gasser
Mole Trapper
Fencer
Dry stone waller
Engineer
Shearer
Scanning
Grass Cutting/Landscaping
Joiner
Builder
Slater
Painter
Crop Walking
Farm Management
Machinery Costings
Accountants
Secretary/Book Keeper

FORESTRY

Timber Winch
Consultant
Planting
Mobile Sawmill

Tree Felling
Tree Surgeon
Tree Thinning

COMMODITIES

Straw in the Bout
Straw Bales
 Hay Bales
 Silage

MACHINE HIRE

Tractor
Trailer
Forklift
Telescopic 4WD
Dung Spreader
Bobcat
Digger
Cattle Crush
Plant
Skip
Hydraulic Platform
Topper
Sheep Handling Equip
Plough
Cultivators
Fertiliser Spreader
Roller - Cambridge
 - Heavy
 Harrows
Tedder
Tractor Mounted
Wood Chipper
Log Splitting Machine
Miscellaneous

FUEL & LUBS

Red Diesel
(not for road fuel)
White Diesel
Kerosene
Petrol
Universal Oil
Engine Oil
Hydraulic Oil
Gear Oil
Grease

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TRAINING

Pesticides
Knapsack Spraying
Field Crop Spraying
First Aid
Chainsaws
Pest Control
All Terrain Vehicles
Combine
Digger
Forklift
Drystone Walling
Sheep Shearing
Abrasive Wheels
Manual Handling
Etc etc

SEEDS

Grass
Cereal
Roots
Oil Seed Rape
Forage Rape

FERTILISERS

Blends
Compounds
Straights
Liquids

FEED

Blends
Compounds
Straights
Feed barley / wheat / oats
Fodder crops turnip / kale

AGRICHEMICALS:

Herbicide
Fungicide
Growth Regulators
Trace Elements

LESSER KNOWN SERVICES

ATV & Sprayer
Fertiliser Spreader
Weed Wiper
Slug Pellet App.
JCB Type Digger
360° Digger
Drainage
Soil Chemical Analysis
Horticultural Equipment
Hedge Cutting
Road Haulage
Seed Dressing
Bull Hire
Sheep Dog

FENCING MATERIAL

Rylock C8/80/15
Posts/Strainers
Plain/Barb Wire
Gates

MISC

Troughs
Feeders
MDPE Pike
Corrugated Sheeting
Concrete Mixer

CROP PACKAGING

Cut Sheets
Stretch Wrap
Net Wrap
Twine
Overwinter Poly
Silage Bags

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MEMBER QUESTIONNAIRE

NAME:
FARM/ADDRESS:
ORDNANCE GRID REFERENCE:

Cropping	Total hectares owned:	Total hectares farmed:
Cereals(hectares)	Potatoes(hectares)	Other Arable(hectares)
Oil Seed Rape(hectares)	Grass(hectares)	For Maize(hectares)
Set Aside(hectares)	Other (hectares)	
Details	Details	
Livestock Numbers:		
Dairy Cattle	Pigs	Horses Livery Yes/No
Beef Cattle	Poultry	Other
Sheep	Game	
	Type

Annual Fuel Usage:		Do you currently:		
Gas Oil litres	Buy Hay? bales Bout
Derv litres	Sell Hay? bales Bout
Kero litres	Buy Straw? bales Bout
Other (specify) litres	Sell Straw? bales Bout

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COULD YOU OFFER ANY OF THE FOLLOWING SERVICES?

LABOUR:

Tractor Driver, Stock, Fencing, Mole catching, General, Any other Combine/OSR swather etc.

TRACTORS:

Number available, make & model, horsepower, drive, any features, self drive hire (yes/no)

CULTIVATORS/FLEXICOIL:

Make & model, width etc, horsepower, self drive hire (yes/no)

HARROWS:

Make & model, width etc, horsepower, self drive hire (yes/no)

ROLLERS:

Make & model, width etc, horsepower, self drive hire (yes/no)

DRILLS:

Make & model, width etc, coulter, spacing, tramlines, crop range, self drive hire (yes/no)

FERTILISER SPREADER;

Make & model, width, capacity, mounted or trailed, self drive hire (yes/no)
